

Newsletter Issue: 16-02



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Your ONE-STOP Solution for Distinctive Home Interiors



Molli's Memo

Howdy Pardner! I love riding my rocking horsey, especially since I don't get outside much lately. You know, it does get cold in Iowa in the winter.

> Molli Bryn, Nana's first granddaughter

I'm Back in the Game!

At least part-time. I'm going into the showroom most days, at least for a few hours a day. This has been very good for my psychological health. It is tough to be away so long from something I love so much.

My back surgery went "perfectly" according the surgeon. I wouldn't use that word, but I'm glad he does. The pain in my left leg, which led to the surgery, is completely gone. Hurrah!

But, as expected, there is the surgery pain and recovery to deal with. A different pain, and will get better over time. I still have some restrictions and things are getting better slowly.

I'm able to drive and I can pretty much take complete care of myself at home, unless something falls on the floor. We've had to make a few temporary accommodations at home, but nothing dramatic.

My team has done a great job keeping the business going successfully. If you've been delaying a project awaiting my return, let's get started. My team will assist me in delivering a great design and great implementation.

THANK YOU to all of you for your prayers, get-well wishes, cards, and flowers. All are very much appreciated, especially your prayers. I know your prayers had a great deal to do with the successful surgery and my recovery. Please keep those prayers coming, I can always use them.

NORWALK UPHOLSTERY SALE (see last page for details)

For those of you who have been around Interior Expressions very long, you know we believe in providing Superior Value every day. We seldom run sales, like you see weekly in the newspapers by most of our competitors.

We have teamed up with one of major upholstery partners on a President's Day sale. See the last page for details. If you, a neighbor or friend are even thinking of a new chair, sofa or sectional, this sale is for you.



Thank You for Your Referrals

Heather Poyas referred Judith McElhinney Lloyd Griffin referred Connie & Charles Poli Kim Campbell referred Connie & Ronald Sturm

Referrals are the lifeblood of our business. Thank you for these and all your referrals.

From Faulty Faucet... to Functional & Fabulous

A year ago, Laura and Mel had another remodeler help them with some minor changes to their master bath.

That didn't turn out so well. So they were rightfully skeptical when they contacted Interior Expressions, and our designer Bryana. They asked for references and examples of Bryana's work, which we gladly provided.

Tile counters were replaced with user-friendly, nomaintenance Cambria® quartz counters, allowing for larger under-mount sinks with new contemporary faucets.

The vanity light bars were replaced with new light bars which produced better task lighting in the vanity areas.

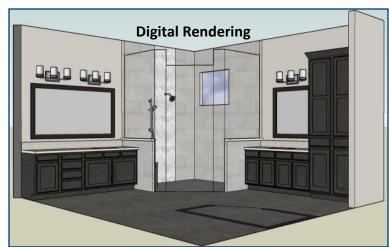
The vanity lights are brushed nickel and linear, to compliment the overall design.

Before

Enlarged Shower Area

Many homeowners today have no use for a tub. Bryana's design provided them an enlarged and gorgeous shower area by eliminating the tub and relocating the shower.

Below is the digital rendering of the design Bryana created which convinced Laura and Mel that they "got" what they wanted.





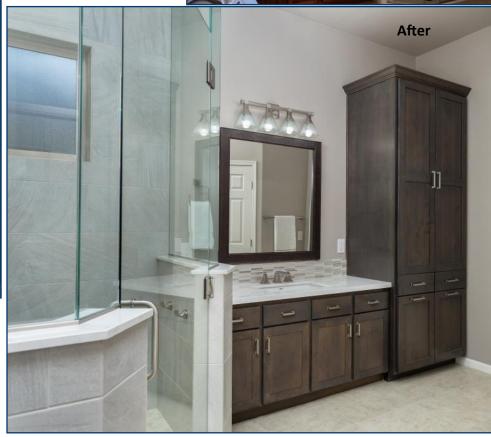
Reuse Existing Cabinets

The existing cabinets fit the new foot-print, so instead of replacing with new (which many remodelers would push for), we refaced them to complement the new look and feel, saving significant cost.

The vanities were refaced with a gray-stain wood veneer and shaker doors to match the clean-lined look of the new design. Our custom woodworker was able to create the new linen cabinet to match the existing vanity cabinets.







Linen Cabinet

We replaced the old shower area with a large linen cabinet to provide much needed storage. The cabinet has two tilt-out hampers in the base for dirty laundry.

Fireplace Remake

Their TV was mounted so high it wasn't functional, partly because of a mantle they didn't use. We found a shorter, more linear fireplace, lowered the TV to a proper viewing height, and recessed the TV in the new stacked stone.

I wanted to let you know how thrilled Mel and I are at the results of our recent master bath remodeling. Your creative touch resulted in a design that is just perfect in every way. You were collaborative and easy to work with and we especially appreciate your attention to detail and consistent follow up.

Beyond the design, your selection of quality vendors and a general contractor who was competent, thorough and communicative made a big difference.

The end result of your great ideas and execution is a stunning new master bath that exceeded our expectations.

We look forward to working with you again on future projects. Thanks again!

Laura Ingold—SaddleBrooke



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We seldom run sales, so when we do we make sure it is a great deal for our clients. We have partnered with one of our major Made-in-the-USA upholstery manufacturers to <u>offer you</u>, your friends and <u>neighbors</u>, special pricing in conjunction with Presidents' Day. <u>Feel free to pass this on to friends and neighbors</u>. <u>ONE WEEK ONLY!</u>



UPHOLSTERY
ON SALE

Comfortable sofas... roomy sectionals... beautiful accent chairs... all custom tailored in over 850 fabrics and leathers and ready to ship in 35 days!