

- ◆ A Future Interior Designer?
- ◆ SaddleBrooke Preserve — Part 3
- ◆ Client Appreciation Event

## Your ONE-STOP Solution for Distinctive Home Interiors



### Molli & Maddyn's Memo

We were so happy to pose for these pictures for Nana and Papa.

These pictures from our pre-school make it much easier to provide images for our monthly column in Nana's newsletter.

Sometimes we feel so much pressure to provide "cute" pictures of ourselves each month...even if we don't 'feel' cute at the time.

**Molli & Maddyn**  
**Nana's granddaughters**

## A Future Interior Designer ?



When I received this picture of #2 granddaughter Maddyn, my first thought was she was thinking what I was...

"Why are all the tree decorations so high? That doesn't look good." As any good interior designer would react.

It lifted my spirits to think one of my granddaughters might follow in my footsteps. Maybe I can even hang in there long enough to mentor her?

Then I read the rest of the email...that our son and daughter-in-law had to move all the ornaments out of Maddyn's reach, to

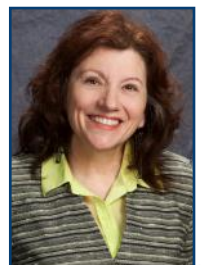
minimize the chances she would pull down the tree on top of her. OH WELL, a wishful Nana's thinking.

### THANK YOU FOR A RECORD YEAR

I want to personally thank all current and past clients who have helped make 2017 a record year for Interior Expressions.

I feel so blessed for you allowing our team to help you and your friends and neighbors create your dream homes.

God Bless and Happy New Year.



Until Next Month,

*Betty Jones*

### Thank You for Your Referrals

Barbara Bardach referred Rebecca & Danielle & Bruce Bridges

Jean & Dick Clark referred Jean Lallensack

Debbie Meghecan referred Linda & Mike Oberski

*Referrals are the lifeblood of our business. Thank you for these and all your referrals*



# SaddleBrooke Preserve: Final Chapter

This final installment on our most recent SaddleBrooke Preserve project covers the Master Bath, Custom Office and Patio furniture.

## Biggest Challenge

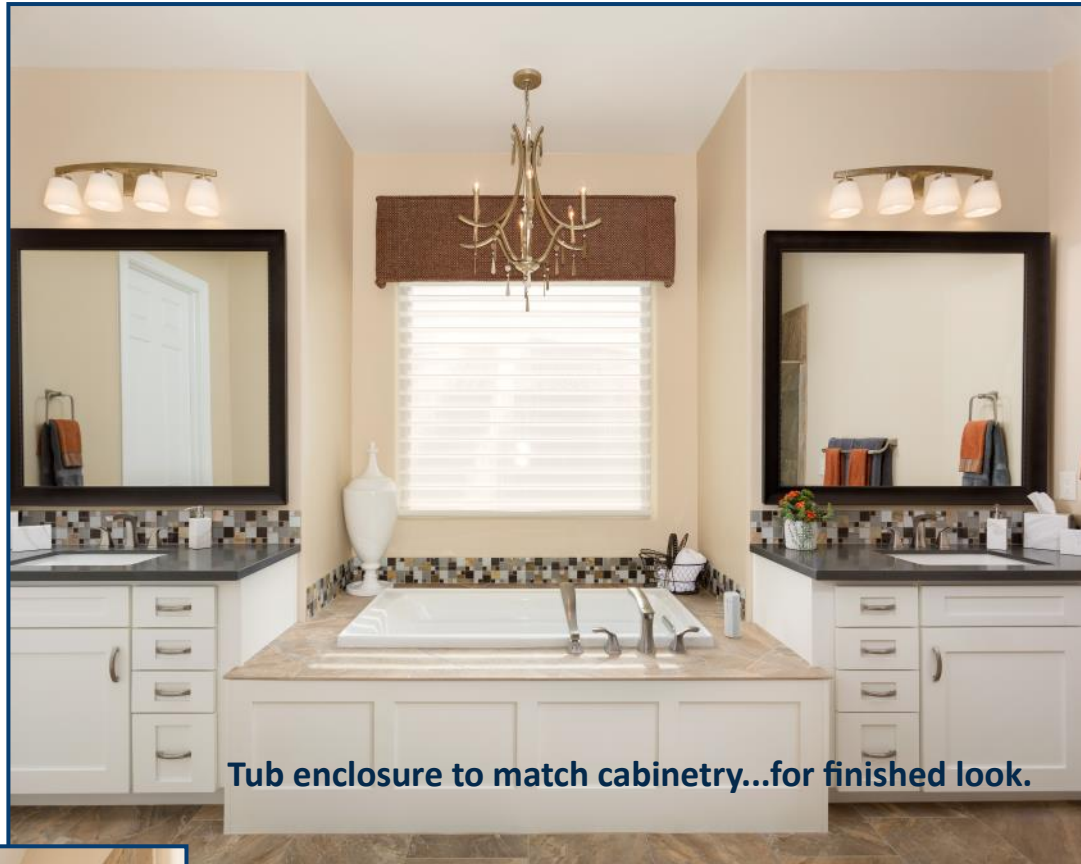
The biggest challenge we had on this project was incorporating all of Mike & Maria's "desires" within the finish options offered by the builder.

So our charge was to help Mike & Maria determine which finishes would be better to do with the builder vs. go after close.

Typically, if it involves structural changes, better to do those with the builder.

Cosmetic changes comes down to builder charges vs. after close cost.

The 'after close' cost is often less.



Tub enclosure to match cabinetry...for finished look.



Master Shower with extended bench.  
Ample grab bars for aging in place

We provided a Computer Assisted Drawing (CAD) to the builder to get the master shower 'just right'. Without the CAD drawing, who knows how it would have turned out.

We also made sure the shower was 'aging in place' ready, including being roll-in.



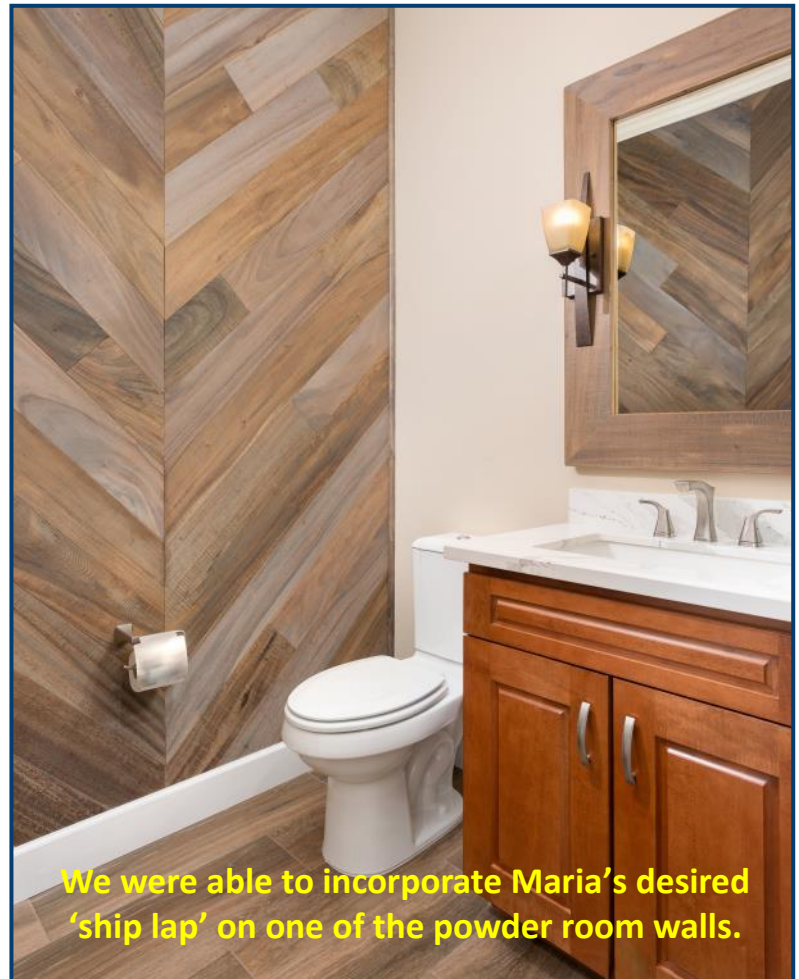
Maria & Mike turned us on to IPE Wood Outdoor Furniture, which we helped them obtain. IPE wood furniture is very durable, but does require routine maintenance for the AZ climate. Give us a call to learn more about IPE furniture.



## Personalized Office

For Mike, we helped him design an office which worked for him, given the allotted space.

We designed and had build an office wall which met all of Mike's need. By knowing what he wanted during the design center process, we were able to move HVAC vents and electrical outlets so we didn't have issues when his office wall was installed.







11015 N. Oracle Rd. Suite 121  
Oro Valley, AZ 85737

AS FEATURED IN ...



Arizona Daily Star

THE WALL STREET JOURNAL

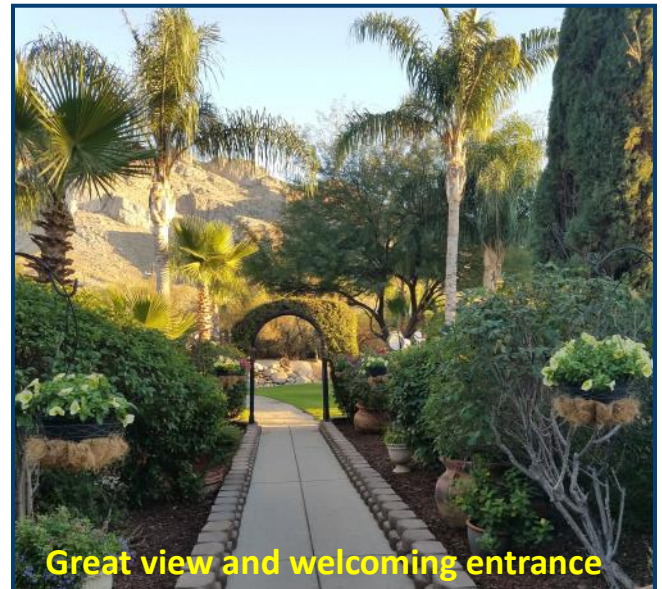
## 2017 Client Appreciation Event

**We all had a great time at our December client appreciation event.  
We received rave reviews on the location, food, beverages and band.**

**If you joined us, THANK YOU!**

**If you weren't able to join us...hopefully next year.**

**You missed a great party.**



We wanted to thank you again for the party. We had such a great time. The food, drink and DANCING were outstanding.

We are glad to recommend your company to all our friends, knowing you stand behind your work and the subs who do the installing.

Ettie & Bob

